

APPENDIX C: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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APPENDIX C: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 1: EMPLOYED

Are you currently employed?

All Respondents

	Percent	Area Residents
Currently Employed*	77.54%	47,659
Not Currently Employed* (<i>unemployed and not in the labor force</i>)	22.46%	21,348
Total	100%	69,007

*Data based on Bureau of Labor and Census statistics, 18-74 years of age.

Which statement best describes your usual employment?

	Percent	Area Residents**
Full-time, year-round	76.25%	36,342
Part-time, year-round	23.75%	11,317
Total	100%	47,659

Is this job:

	Percent	Area Residents**
Permanent, year round	96.14%	45,821
Temporary/with Temp Agency	2.06%	980
Seasonal	1.54%	735
Contractual Consulting	0.26%	123
Total	100%	47,659

If you are employed less than full-time, year-round, would you prefer full-time employment?

	Percent	Area Residents**
Yes	41.05%	4,646
No	58.95%	6,671
Total	100%	11,317

For your primary job, are you self-employed?

	Percent	Area Residents**
Yes	9.85%	4,692
No	90.15%	42,967
Total	100%	47,659

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 1: EMPLOYED

What category best describes the business or industry in which you work?

	Percent	Area Residents**
Manufacturing	22.82%	10,878
Retail Trades	14.12%	6,729
Health Services	13.54%	6,453
Education	7.74%	3,687
Food Services & Drinking Places	6.19%	2,950
Professional & Business Services	5.42%	2,581
Transportation	4.84%	2,305
Construction	4.45%	2,120
Personal & Other Services	4.06%	1,936
Government - Local	3.09%	1,475
Warehouse/Distribution	2.71%	1,291
FIRE	2.13%	1,014
Leisure & Hospitality	1.93%	922
Government - Federal	1.74%	830
Agriculture, Landscaping	1.55%	737
Information	1.35%	645
Government - State	0.97%	461
Utilities	0.58%	277
Wholesale Trade	0.58%	277
Military	0.19%	92
Total	100%	47,659

What is your job title or position held?

	Percent	Area Residents**
Manufacturing - Production (unskilled)	9.30%	4,433
Food Preparation & Serving	7.36%	3,510
Manufacturing - Skilled	6.98%	3,325
Management - Middle	6.40%	3,048
Management - Upper	6.20%	2,956
Office & Administrative Support	5.81%	2,771
Management - Entry Level	5.23%	2,494

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 1: EMPLOYED

What is your job title or position held (continued)?

	Percent	Area Residents**
Retail Sales & Service	5.23%	2,494
Education - Professional	5.04%	2,401
Transportation & Material Moving	4.84%	2,309
Cleaning & Maintenance	4.46%	2,124
Healthcare - Technical	4.07%	1,940
Customer Services	2.91%	1,385
Protective Services	2.71%	1,293
Warehousing	2.71%	1,293
Financial	1.94%	924
Installation & Repair	1.94%	924
Personal Services	1.74%	831
Education - Support	1.55%	739
Healthcare - Professional	1.55%	739
Sales & Related Occupations (non-retail)	1.55%	739
Construction	1.36%	647
Healthcare - Support	1.36%	647
Manufacturing - Highly Skilled	1.36%	647
Social Services	1.16%	554
Leisure/Entertainment	0.97%	462
Farming, Fishing & Forestry	0.78%	369
Utilities	0.78%	369
Computer/IS - Support/Tech	0.58%	277
Information/Media	0.58%	277
Special Trades	0.58%	277
Business/Professional Services	0.39%	185
Architecture & Engineering	0.19%	92
Childcare	0.19%	92
Legal	0.19%	92
Total	100%	47,659

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 1: EMPLOYED

How long is your one-way commute from your home to your primary job?

	Percent	Area Residents**
Less than 15 minutes	53.67%	25,578
15-29 minutes	22.78%	10,857
30-44 minutes	8.49%	4,048
45-59 minutes	3.67%	1,748
1 hour to 1 hour, 29 minutes	2.32%	1,104
1 hour, 30 minutes or more	0.00%	0
Work from home	3.09%	1,472
Varies	5.98%	2,852
Total	100%	47,659

Please indicate your current annual pay, including overtime:

	Percent	Area Residents**
Did not indicate	8.49%	4,048
Less than \$15,000	23.17%	11,041
\$15,000 - \$24,999	18.34%	8,741
\$25,000 - \$34,999	19.69%	9,385
\$35,000 - \$49,999	15.06%	7,176
\$50,000 - \$74,999	11.20%	5,336
\$75,000 - \$99,999	2.51%	1,196
\$100,000 - \$124,999	0.77%	368
Over \$125,000	0.77%	368
Total	100%	47,659

How are you paid?

	Percent	Area Residents**
Annual Salary	71.01%	33,843
Hourly Wage	17.90%	8,530
Commission	2.33%	1,113
Other	8.75%	4,172
Total	100%	47,659

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Characteristics Profile

SECTION 1: EMPLOYED

If hourly, how much more money would a similar job have to pay for you to change jobs?

	Percent	Area Residents**
Would change for increase in pay:	26.79%	2,285
Additional Annual Median	\$4,160	
Additional Annual Average	\$4,555	
Would not change	60.12%	5,128
Would change for the same pay if:		
Same pay	1.49%	127
Better/More Benefits	2.98%	254
Closer to Home	4.46%	381
Better/Different Job	0.60%	51
Other	3.57%	305
Total	100%	8,530

Does your employer offer any health insurance benefits?

	Percent	Area Residents**
Yes	64.77%	30,871
No	35.23%	16,788
Total	100%	47,659

Would you be interested in receiving training to acquire new job skills?

	Percent	Area Residents**
Yes	33.86%	16,137
No	66.14%	31,522
Total	100%	47,659

If yes, please indicate the type(s) of training you would like to receive:

<i>Maximum of 2 training options per survey</i>	Percent	Area Residents**
Any/Open/Undecided	18.28%	2,950
Medical (except nursing), Medical Billing, Massage, Psychology	10.75%	1,735
Computer - General, Technology	10.22%	1,648
Business, Counseling, Engineer, Law, Paralegal	7.53%	1,215
Nursing	7.53%	1,215
Computer - Specialized, Data Entry, Drafting	4.84%	781
Education	4.30%	694

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Characteristics Profile

SECTION 1: EMPLOYED

If yes, please indicate the type(s) of training you would like to receive (cont'd):

Maximum of 2 training options per survey

	Percent	Area Residents**
Auto Mechanic/Auto Body	3.23%	521
Food Prep & Services	3.23%	521
Office/Clerical, Administration	3.23%	521
Transportation/Truck Driving, Warehouse, Shipping & Receiving	3.23%	521
Financial Services, Accounting, Insurance	2.69%	434
Management, HR	2.69%	434
Social Services, Non Profit	2.69%	434
Construction	2.15%	347
Protective Services - Police Officer, Firefighter	2.15%	347
Special Trades - Welder, HVAC, Plumber, Forklift, Off Shore	2.15%	347
Agriculture, Forestry, Landscaping	1.61%	260
Manufacturing - Machinist, Tool & Die, Logistics	1.61%	260
Leisure/Entertainment, Communications	1.61%	260
Electronics/Electrical, Electrician	1.08%	174
Sales	1.08%	174
All Other, Self Employed, Hands On	1.08%	174
Customer Service, Buyer, Cashier, Flight Attendant	0.54%	87
Government, Military	0.54%	87
Total	100%	16,137

Would you be willing to do this training on your own time? (not during work hours)

	Percent	Area Residents**
Yes	96.05%	15,500
No	3.95%	637
Total	100%	16,137

Do you have a second job?

	Percent	Area Residents**
Yes	12.40%	5,910
No	87.60%	41,749
Total	100%	47,659

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 1: EMPLOYED

If yes, please describe this second job.

	Percent	Area Residents**
Cleaning & Maintenance	15.63%	924
Food Prep & Serving	9.38%	554
Farming, Fishing & Forestry	7.81%	462
Office & Administrative Support	7.81%	462
Education - Professional	6.25%	369
Retail Sales & Service	6.25%	369
Transportation & Material Moving	6.25%	369
Computer/IS - Support/Tech	4.69%	277
Construction	4.69%	277
Installation & Repair	4.69%	277
Leisure/Entertainment	4.69%	277
Management - Middle	3.13%	185
Manufacturing - Production (unskilled)	3.13%	185
Business/Professional Services	1.56%	92
Child Care	1.56%	92
Healthcare - Technical	1.56%	92
Information/Media	1.56%	92
Management - Upper	1.56%	92
Personal Services	1.56%	92
Protective Services	1.56%	92
Social Services	1.56%	92
Special Trades (Building/Construction)	1.56%	92
Warehouse/Distribution	1.56%	92
Total	100%	5,910

Are you self-employed in your second job?

	Percent	Area Residents**
Yes	49.12%	2,903
No	50.88%	3,007
Total	100%	5,910

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 1: EMPLOYED

Are your work options limited by:

Total exceeds 100% due to multiple responses

	Percent	Area Residents**
No limitations	91.87%	43,782
A disability	2.20%	1,051
Lack of transportation	1.40%	669
Childcare/dependent needs	1.80%	860
Lack of jobs/education	2.61%	1,242
Other	0.20%	96
Total	100.1%	47,698

Are you currently going to school for a degree or certificate?

	Percent	Area Residents**
Part-time	3.28%	1,564
Full-time	3.47%	1,656
Not attending school	93.24%	44,439
Total	100%	47,659

If yes, do you plan to stay in the area upon completion of your studies?

	Percent	Area Residents**
Yes	65.38%	2,106
No	23.08%	743
Undecided	11.54%	372
Total	100%	3,220

Is anyone else in your home currently employed?

	Percent	Area Residents**
None	35.77%	17,046
Spouse/Partner	48.72%	23,221
Child(Children)	7.12%	3,392
Parent	4.56%	2,174
Sibling	1.09%	522
Other(s)	2.74%	1,305
Total	100%	47,659

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 1: EMPLOYED

How long have you lived in this area?

	Percent	Area Residents**
Less than one year	2.71%	1,291
1-5 years	19.54%	9,311
6-10 years	10.44%	4,978
11-20 years	16.25%	7,743
More than 20 years	51.06%	24,337
Total	100%	47,659

If less than one year, please indicate how long you lived at your previous residence.

Minimum	1 year
Maximum	44 years
Average	17 years, 9 months

How many more years do you expect to work before you retire?

	Percent	Area Residents**
Less than 1 year	0.60%	284
1-2 years	3.78%	1,800
2-5 years	4.17%	1,990
5-10 years	8.15%	3,885
10+	67.40%	32,120
Don't know	6.36%	3,032
Never	6.76%	3,221
Retired from a previous job	2.78%	1,326
Total	100%	47,659

After retiring do you plan to work?

	Percent	Area Residents**
Yes	59.38%	28,298
No	39.06%	18,617
Unsure	1.56%	745
Total	100%	47,659

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Characteristics Profile

SECTION 1: EMPLOYED

If yes do you want to work

	Percent	Area Residents**
Full-time	10.81%	3,059
Part-time	89.19%	25,238
Total	100%	28,298

If yes, would you work in the:

	Percent	Area Residents**
Same field	36.84%	10,425
Different field	50.00%	14,149
Unsure	13.16%	3,723
Total	100%	28,298

Do you plan to stay in the area after you retire?

	Percent	Area Residents**
Yes	82.72%	39,422
No	8.64%	4,119
Unsure	8.64%	4,119
Total	100%	47,659

If no, why not?

	Percent	Area Residents**
Moving to Kentucky		
Own land elsewhere		
Travel		
Travel		

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 2: UNDEREMPLOYED

Do you have work experience or specialized training that qualifies you for a better job or occupation than the one you have now, but can't find that type of employment locally?

	Percent	Area Residents**
Yes	8.83%	4,208
No	91.17%	43,451
Total	100%	47,659

Which statement best describes your usual employment?

	Percent	Area Residents**
Full-time	74.32%	3,128
Part-time	25.68%	1,080
Total	100%	4,208

Is this job:

	Percent	Area Residents**
Permanent, year round	96.97%	4,081
Temporary/with Temp Agency	3.03%	128
Seasonal	0.00%	0
Contractual Consulting	0.00%	0
Total	100%	4,208

If you are employed less than full-time, year-round, would you prefer full-time employment?

	Percent	Area Residents**
Yes	62.50%	675
No	37.50%	405
Total	100%	1,080

For your primary job, are you self-employed?

	Percent	Area Residents**
Yes	2.70%	114
No	97.30%	4,094
Total	100%	4,208

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 2: UNDEREMPLOYED

What category best describes the business or industry in which you work?

	Percent	Area Residents**
Manufacturing	26.03%	1,095
Retail Trades	15.07%	634
Health Services	10.96%	461
Education	8.22%	346
Food Services & Drinking Places	6.85%	288
Professional & Business Services	5.48%	231
Transportation	5.48%	231
Construction	4.11%	173
FIRE	4.11%	173
Personal & Other Services	4.11%	173
Government - State	2.74%	115
Warehouse/Distribution	2.74%	115
Agriculture, Landscaping	1.37%	58
Government - Federal	1.37%	58
Leisure & Hospitality	1.37%	58
Total	100%	4,208

What is your job title or position held?

	Percent	Area Residents**
Manufacturing - Production (unskilled)	9.72%	409
Manufacturing - Skilled	9.72%	409
Food Preparation & Serving	6.94%	292
Cleaning & Maintenance	5.56%	234
Installation & Repair	5.56%	234
Management - Middle	5.56%	234
Protective Services	5.56%	234

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 2: UNDEREMPLOYED

What is your job title or position held (continued)?

	Percent	Area Residents**
Retail Sales & Service	5.56%	234
Construction	4.17%	175
Customer Services	4.17%	175
Education - Professional	4.17%	175
Management - Upper	4.17%	175
Office & Administrative Support	4.17%	175
Education - Support	2.78%	117
Farming, Fishing & Forestry	2.78%	117
Healthcare - Professional	2.78%	117
Healthcare - Technical	2.78%	117
Leisure/Entertainment	2.78%	117
Transportation & Material Moving	2.78%	117
Warehousing	2.78%	117
Legal	1.39%	58
Management - Entry Level	1.39%	58
Personal Services	1.39%	58
Utilities	1.39%	58
Total	100%	4,208

How long is your one-way commute from your home to your primary job?

	Percent	Area Residents**
Less than 15 minutes	50.00%	2,104
15-29 minutes	22.97%	967
30-44 minutes	8.11%	341
45-59 minutes	6.76%	284
1 hour to 1 hour, 29 minutes	1.35%	57
1 hour, 30 minutes or more	0.00%	0
Work from home	4.05%	171
Varies	6.76%	284
Total	100%	4,208

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EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

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Characteristics Profile

SECTION 2: UNDEREMPLOYED

Please indicate your current annual pay, including overtime:

	Percent	Area Residents**
Did not indicate	8.11%	341
Less than \$15,000	28.38%	1,194
\$15,000 - \$24,999	17.57%	739
\$25,000 - \$34,999	27.03%	1,137
\$35,000 - \$49,999	10.81%	455
\$50,000 - \$74,999	5.41%	227
\$75,000 - \$99,999	1.35%	57
\$100,000 - \$124,999	0.00%	0
Over \$125,000	1.35%	57
Total	100%	4,208

How are you paid?

	Percent	Area Residents**
Annual Wage	10.96%	461
Hourly Salary	84.93%	3,574
Commission	0.00%	0
Other	4.11%	173

If hourly, how much more money would a similar job have to pay for you to change jobs?

	Percent	Area Residents**
Would change for increase in pay:	28.21%	1,008
Additional Annual Median	\$4,160.00	
Additional Annual Average	\$5,691.64	
Would not change	53.85%	1,924
Would change for the same pay if:		
Same pay	0.00%	0
Better/More Benefits	5.13%	183
Closer to Home	5.13%	183
Better/Different Job	0.00%	0
Other	7.69%	275
Total	100%	3,574

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Characteristics Profile

SECTION 2: UNDEREMPLOYED

Does your employer offer any health insurance benefits?

	Percent	Area Residents**
Yes	69.86%	2,940
No	30.14%	1,268
Total	100%	4,208

Would you be interested in receiving training to acquire new job skills?

	Percent	Area Residents**
Yes	46.97%	1,977
No	53.03%	2,232
Total	100%	4,208

If yes, please indicate the type(s) of training you would like to receive:

Maximum of 2 training options per survey

	Percent	Area Residents**
Computer - General, Technology	18.52%	366
Any/Open/Undecided	14.81%	293
Auto Mechanic/Auto Body	7.41%	146
Business, Counseling, Engineer, Law, Paralegal	7.41%	146
Education	7.41%	146
Medical (except nursing), Medical Billing, Massage, Psychology	7.41%	146
Nursing	7.41%	146
Agriculture, Forestry, Landscaping	3.70%	73
Computer - Specialized, Data Entry, Drafting	3.70%	73
Financial Services, Accounting, Insurance	3.70%	73
Food Prep & Services	3.70%	73
Management, HR	3.70%	73
Sales	3.70%	73
Leisure/Entertainment, Communications	3.70%	73
Social Services, Non Profit	3.70%	73
Total	100%	1,977

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SECTION 2: UNDEREMPLOYED

Would you be willing to do this training on your own time? (not during work hours)

	Percent	Area Residents**
Yes	96%	1,894
No	4.17%	82
Total	100%	1,977

Do you have a second job?

	Percent	Area Residents**
Yes	16.67%	701
No	83.33%	3,507
Total	100%	4,208

If YES, please describe this job.

	Percent	Area Residents**
Business/Professional Services	9.09%	64
Education - Professional	9.09%	64
Farming, Fishing & Forestry	9.09%	64
Food Preparation & Serving	9.09%	64
Information/Media	9.09%	64
Management - Upper	9.09%	64
Office & Administrative Support	9.09%	64
Personal Services	9.09%	64
Protective Services	9.09%	64
Special Trades	9.09%	64
Warehousing	9.09%	64
Total	100%	701

Are you self-employed in your second job?

	Percent	Area Residents**
Yes	55.56%	390
No	44.44%	312
Total	100%	701

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Characteristics Profile

SECTION 2: UNDEREMPLOYED

Are your work options limited by:

Total exceeds 100% due to multiple responses

	Percent	Area Residents**
No limitations	68.25%	2,872
A disability	6.56%	276
Lack of transportation	4.92%	207
Childcare/dependent needs	6.56%	276
Lack of jobs/education	14.75%	621
Other	0.00%	0
Total	101.0%	4,252

Are you currently going to school for a degree or certificate?

	Percent	Area Residents**
Part-time	2.70%	114
Full-time	2.70%	114
Not attending school	94.59%	3,981
Total	100%	4,208

If yes, do you plan to stay in the area upon completion of your studies?

	Percent	Area Residents**
Yes	100%	227
No	0.00%	0
Undecided	0.00%	0
Total	100%	227

Is anyone else in your home currently employed?

	Percent	Area Residents**
None	38.75%	1,631
Spouse/Partner	46.25%	1,946
Child(Children)	7.50%	316
Parent	3.75%	158
Sibling	0.00%	0
Other(s)	3.75%	158
Total	100%	4,208

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Characteristics Profile

SECTION 2: UNDEREMPLOYED

How long have you lived in this area?

	Percent	Area Residents**
Less than one year	2.70%	114
1-5 years	32.43%	1,365
6-10 years	5.41%	227
11-20 years	14.86%	626
More than 20 years	44.59%	1,877
Total	100%	4,208

If less than one year, please indicate how long you lived at your previous residence.

	Duration
Minimum	9 years
Maximum	35 years
Average	22 years

How far are you willing to commute for a better job?

	Percent	Area Residents**
Less than 15 minutes	0.00%	0
15-29 minutes	18.52%	779
30-44 minutes	44.44%	1,870
45-59 minutes	22.22%	935
1 hour to 1 hour, 29 minutes	14.81%	623
1 hour, 30 minutes or more	0.00%	0
Would relocate	0.00%	0
Total	100%	4,208

How much would that job have to pay?

	Amount
Annual Median	\$35,360
Annual Average	\$45,987
Calculated Average Hourly Rate	\$22.11

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 2: UNDEREMPLOYED

For what occupation are you better qualified?

	Percent	Area Residents**
Education - Professional	14.63%	616
Business/Professional Services	12.20%	513
Financial	9.76%	411
Computer/IS - Professional	7.32%	308
Special Trades	7.32%	308
Healthcare - Support	4.88%	205
Management - Middle	4.88%	205
Manufacturing - Production (unskilled)	4.88%	205
Office & Administrative Support	4.88%	205
Retail Sales & Service	4.88%	205
Social Services	4.88%	205
Construction	2.44%	103
Food Preparation & Serving	2.44%	103
Healthcare - Professional	2.44%	103
Healthcare - Technical	2.44%	103
Installation & Repair	2.44%	103
Legal	2.44%	103
Management - Entry Level	2.44%	103
Management - Upper	2.44%	103
Total	100%	4,208

Do you want to work in this area/field now?

	Percent	Area Residents**
Yes	73.81%	3,106
No	26.19%	1,102
Total	100%	4,208

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 2: UNDEREMPLOYED

How many more years do you expect to work before you retire?

	Percent	Area Residents**
Less than 1 year	2.00%	84
1-2 years	4.00%	168
2-5 years	6.00%	252
5-10 years	8.00%	337
10+	70.00%	2,946
Don't know	0.00%	0
Never	8.00%	337
Retired from a previous job	2.00%	84
Total	100%	4,208

After retiring do you plan to work?

	Percent	Area Residents**
Yes	90.00%	3,787
No	10.00%	421
Unsure	0.00%	0
Total	100%	4,208

If yes do you want to work

	Percent	Area Residents**
Full-time	0.00%	0
Part-time	100.00%	3,787
Total	100%	3,787

If yes, would you work in the:

	Percent	Area Residents**
Same field	22.22%	842
Different field	77.78%	2,946
Unsure	0.00%	0
Total	100%	3,787

Do you plan to stay in the area after you retire?

	Percent	Area Residents**
Yes	90.00%	3,787
No	10.00%	421
Unsure	0.00%	0
Total	100%	4,208

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 3: NOT CURRENTLY EMPLOYED

Are you currently employed?

All Respondents

	Percent	Area Residents
Currently Employed*	77.54%	47,659
Not Currently Employed* (<i>unemployed and not in the labor force</i>)	22.46%	21,348
Total	100%	69,007

*Data based on Bureau of Labor and Census statistics, 18-74 years of age.

Please indicate why you are not currently employed.

	Percent	Area Residents**
Lack of jobs in field of education/training	5.33%	1,139
Attending School	3.33%	712
Raising a family	5.33%	1,139
Lack of transportation	0.67%	142
Childcare/Dependent Care	2.00%	427
Laid Off/Company Closure	38.67%	8,255
Cannot find job with hours/schedule needed	4.67%	996
Hours/Schedule	0.67%	142
Retired	16.00%	3,416
Disabled	7.33%	1,566
Not looking	2.00%	427
Other	14.00%	2,989
Total	100%	21,348

How long has it been since you were last employed?

Minimum	0.1 month
Maximum	20 years
Average	1 year, 5 months
Median	8 months

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 3: NOT CURRENTLY EMPLOYED

Please describe the job you last held.

	Percent	Area Residents**
Manufacturing - Production (unskilled)	24.16%	5,158
Food Prep & Serving	8.72%	1,863
Cleaning & Maintenance	6.71%	1,433
Office & Administrative Support	6.04%	1,290
Transportation & Material Moving	6.04%	1,290
Construction	5.37%	1,146
Manufacturing - Skilled	5.37%	1,146
Retail Sales & Service	5.37%	1,146
Customer Services	4.70%	1,003
Healthcare - Technical	2.68%	573
Installation & Repair	2.68%	573
Special Trades (Building/Construction)	2.68%	573
Management - Middle	2.01%	430
Social Services	2.01%	430
Warehouse/Distribution	2.01%	430
Business/Professional Services	1.34%	287
Education - Professional	1.34%	287
Farming, Fishing & Forestry	1.34%	287
Healthcare - Support	1.34%	287
Personal Services	1.34%	287
Protective Services	1.34%	287
Computer/IS - Support/Tech	0.67%	143
Education - Support	0.67%	143
Financial	0.67%	143
Leisure/Entertainment	0.67%	143
Management - Entry Level	0.67%	143
Management - Upper	0.67%	143
Manufacturing - Highly Skilled	0.67%	143
Sales (non-retail)	0.67%	143
Total	100%	21,348

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 3: NOT CURRENTLY EMPLOYED

Is anyone else in your home currently employed?

	Percent	Area Residents**
None	55.19%	11,783
Spouse/Partner	26.62%	5,684
Child(Children)	1.95%	416
Parent	8.44%	1,802
Sibling	2.60%	555
Other(s)	5.19%	1,109
Total	100%	21,348

The following are "Other" Reasons for Not Currently Employed:

(Note: "X" indicates there is "other" reason without further elaboration)

Absenteeism	Medical issues
Budget cuts	Moved
Cancer	No work
Discharged	Personal reasons
Fired	Sick
Fired	Surgery
Fired	Work ran out
Fired	Workers Comp
Fired	x
Just moved	x
Lost drivers license	

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 4: NOT CURRENTLY EMPLOYED BUT INTERESTED IN EMPLOYMENT

Are you currently employed?

All Respondents

	Percent	Area Residents
Currently Employed*	77.54%	47,659
Not Currently Employed* (<i>unemployed and not in the labor force</i>)	22.46%	21,348
Total	100%	69,007

*Data based on Bureau of Labor and Census statistics, 18-74 years of age.

Would you like to be employed?

	Percent	Area Residents**
Yes	77.78%	16,604
No	22.22%	4,744
Total	100%	21,348

Please indicate why you are not currently employed.

	Percent	Area Residents**
Lack of jobs in field of education/training	5.93%	985
Attending School	3.39%	563
Raising a family	5.93%	985
Lack of transportation	0.85%	141
Childcare/Dependent Care	2.54%	422
Laid Off/Company Closure	38.14%	6,332
Cannot find job with hours/schedule needed	5.93%	985
Hours/Schedule	0.85%	141
Retired	16.10%	2,674
Disabled	6.78%	1,126
Not looking	1.69%	281
Other	11.86%	1,970
Total	100%	16,604

If you are interested in being employed, would you prefer:

	Percent	Area Residents**
Full-time employment	78.69%	13,066
Part-time employment	21.31%	3,539
Total	100%	16,604

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 4: NOT CURRENTLY EMPLOYED BUT INTERESTED IN EMPLOYMENT

For part-time, desired hours per week...	Total Survey
Minimum Hours	11
Maximum Hours	30
Average Hours	20.6
Median Hours	20

Type of job(s) for which you feel you have the skills/education/training:

Maximum of 2 training options per survey

	Percent	Area Residents**
Manufacturing - Production (unskilled)	20.39%	3,386
Customer Services	8.55%	1,420
Office & Administrative Support	7.89%	1,311
Construction	7.24%	1,202
Food Prep & Serving	7.24%	1,202
Warehouse/Distribution	5.92%	983
Cleaning & Maintenance	5.26%	874
Retail Sales & Service	4.61%	765
Special Trades (Building/Construction)	4.61%	765
Business/Professional Services	3.95%	655
Manufacturing - Skilled	3.29%	546
Farming, Fishing & Forestry	1.97%	328
Healthcare - Technical	1.97%	328
Healthcare - Support	1.97%	328
Installation & Repair	1.97%	328
Protective Services	1.97%	328
Child Care	1.32%	218
Computer/IS - Support/Tech	1.32%	218
Financial	1.32%	218
Transportation & Material Moving	1.32%	218
Architecture & Engineering	0.66%	109
Education - Professional	0.66%	109
Education - Support	0.66%	109
Management - Entry Level	0.66%	109
Management - Middle	0.66%	109

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 4: NOT CURRENTLY EMPLOYED BUT INTERESTED IN EMPLOYMENT

Type of job(s) for which you feel you have the skills/education/training (continued):

Maximum of 2 training options per survey

	Percent	Area Residents**
Manufacturing - Highly Skilled	0.66%	109
Personal Services	0.66%	109
Sales (non-retail)	0.66%	109
Utilities	0.66%	109
Total	100%	16,604

What minimum (full-time) wage or salary would you accept to begin work?

	Amount
Annual Median	\$18,720
Annual Average	\$20,366
Calculated Average Hourly Rate	\$9.79

What role would health insurance play in your decision to accept a job?

	Percent	Area Residents**
Must be provided (paid for) by employer	17.24%	2,863
Employer must make available for reasonable cost	28.45%	4,724
Would accept a job without insurance	54.31%	9,018
Total	100%	16,604

How far are you willing to commute (one-way) to work?

	Percent	Area Residents**
Less than 15 minutes	18.58%	3,086
15-29 minutes	46.02%	7,641
30-44 minutes	27.43%	4,555
45-59 minutes	5.31%	882
1 hour to 1 hour, 29 minutes	2.65%	441
1 hour, 30 minutes or more	0.00%	0
Would relocate	0.00%	0
Total	100%	16,604

Would you be interested in training to acquire new job skills?

	Percent	Area Residents**
Yes	67.03%	11,130
No	32.97%	5,474
Total	100%	16,604

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 4: NOT CURRENTLY EMPLOYED BUT INTERESTED IN EMPLOYMENT

Please indicate the type(s) of training you would like to receive:

Maximum of two training options per survey

	Percent	Area Residents**
Medical (except nursing), Medical Billing, Massage, Psychology	17.33%	1,929
Any/Open/Undecided	13.33%	1,484
Computer - General, Technology	13.33%	1,484
Manufacturing - Machinist, Tool & Die, Logistics	8.00%	890
Computer - Specialized, Data Entry, Drafting	6.67%	742
Construction	6.67%	742
Special Trades - Welder, HVAC, Plumber, Forklift, Off Shore	6.67%	742
Office/Clerical, Administration	5.33%	594
Business, Counseling, Engineer, Law, Paralegal	4.00%	445
Agriculture, Forestry, Landscaping	2.67%	297
Auto Mechanic/Auto Body	2.67%	297
Electronics/Electrical, Electrician	2.67%	297
Food Prep & Services	2.67%	297
Nursing	2.67%	297
Cosmetology	1.33%	148
Education	1.33%	148
Management, HR	1.33%	148
Transportation/Truck Driving, Warehouse, Shipping & Receiving	1.33%	148
Total	100%	11,130

Are you currently going to school for a degree or certificate?

	Percent	Area Residents**
Part-time	0.93%	154
Full-time	7.41%	1,230
Not attending school	91.67%	15,221
Total	100%	16,604

If yes, do you plan to stay in the area upon completion of your studies?

	Percent	Area Residents**
Yes	66.67%	922
No	22.22%	307
Undecided	11.11%	154
Total	100%	1,384

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-1: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Characteristics Profile

SECTION 4: NOT CURRENTLY EMPLOYED BUT INTERESTED IN EMPLOYMENT

Is anyone else in your home currently employed?

	Percent	Area Residents**
None	57.02%	9,469
Spouse/Partner	28.10%	4,666
Child/children	2.48%	412
Parent	6.61%	1,098
Sibling	2.48%	412
Other	3.31%	549
Total	100%	16,604

How long have you lived in this area?

	Percent	Area Residents**
Less than one year	4.24%	704
1-5 years	27.12%	4,503
6-10 years	10.17%	1,689
11-20 years	12.71%	2,111
More than 20 years	45.76%	7,599
Total	100%	16,604

If less than one year, please indicate how long you lived at your previous residence.

Minimum	1 year
Maximum	20 years
Average	4 years

How long has it been since you were last employed?

Minimum	1 week
Maximum	10 years
Average	1 year, 6 months

	Percent	Area Residents**
Less than 1 month	3.48%	578
1-6 months	44.35%	7,364
7-11 months	6.96%	1,155
1-3 years	30.43%	5,053
4-6 years	13.04%	2,166
More than 6 years	1.74%	289
Total	100%	16,604

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-2: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographic Profile: All Residents 18-74 Years of Age

All Respondents	Percent	Area Residents
Currently Employed*	77.54%	47,659
Not Currently Employed* (<i>unemployed and not in the labor force</i>)	22.46%	21,348
Total	100%	69,007

*Data based on Bureau of Labor and Census statistics, 18-74 years of age.

Age Category:	Percent	Area Residents**
18-24	10.79%	7,449
25-34	17.24%	11,898
35-44	18.89%	13,036
45-54	30.28%	20,899
55-64	17.84%	12,312
65-74	4.50%	3,104
75+	0.45%	310
Total	100%	69,007

Marital Status:	Percent	Area Residents**
Single/Divorced/Widowed	40.48%	27,934
Married/Partner	59.52%	41,073
Total	100%	69,007

Gender:	Percent	Area Residents**
Female	52.07%	35,930
Male	47.93%	33,077
Total	100%	69,007

Race or ethnic background:	Percent	Area Residents**
African-American	6.44%	4,442
Asian/Pacific Islander	0.31%	217
Hispanic/Latino	3.61%	2,492
Native-American	0.00%	0
White/Caucasian	89.64%	61,858
Other	0.00%	0
Total	100%	69,007

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-2: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographic Profile: All Residents 18-74 Years of Age

Highest grade level completed:	Percent	Area Residents**
8th grade or lower	1.20%	831
Some high school	6.17%	4,261
High school graduate or equivalent	38.25%	26,397
Some technical or vocational school	0.75%	520
Some college, no degree	24.10%	16,628
Technical/Vocational certificate	4.07%	2,806
Associates degree	10.39%	7,171
Bachelors degree	10.69%	7,379
Postgraduate study, but no degree	0.30%	208
Graduate degree	3.01%	2,079
Professional degree	1.05%	727
Total	100%	69,007

Languages spoken/written other than English:	Percent	Area Residents**
Chinese	0.00%	0
French	0.89%	617
German	0.75%	514
Japanese	0.00%	0
Spanish	8.05%	5,554
Other	0.89%	617
Total	10.58%	7,302

***Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results*

EXHIBIT C-3: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographic Profile: Currently Employed

Currently Employed	Percent	Area Residents
Currently Employed*	77.54%	47,659

*Data based on Bureau of Labor and Census statistics, 18-74 years of age.

Age Category:	Percent	Area Residents**
18-24	9.09%	4,333
25-34	16.44%	7,836
35-44	19.92%	9,495
45-54	34.04%	16,224
55-64	16.63%	7,928
65-74	3.48%	1,659
75+	0.39%	184
Total	100%	47,659

Marital Status:	Percent	Area Residents**
Single/Divorced/Widowed	36.75%	17,515
Married/Partner	63.25%	30,144
Total	100%	47,659

Gender:	Percent	Area Residents**
Female	53.85%	25,663
Male	46.15%	21,996
Total	100%	47,659

Race or ethnic background:	Percent	Area Residents**
African-American	5.07%	2,417
Asian/Pacific Islander	0.41%	193
Hispanic/Latino	4.67%	2,223
Native-American	0.00%	0
White/Caucasian	89.86%	42,825
Other	0.00%	0
Total	100%	47,659

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-3: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographic Profile: Currently Employed

Highest grade level completed:	Percent	Area Residents**
8th grade or lower	0.97%	461
Some high school	4.45%	2,120
High school graduate or equivalent	36.36%	17,331
Some technical or vocational school	0.58%	277
Some college, no degree	24.18%	11,523
Technical/Vocational certificate	4.26%	2,028
Associates degree	11.03%	5,254
Bachelors degree	13.15%	6,268
Postgraduate study, but no degree	0.39%	184
Graduate degree	3.48%	1,659
Professional degree	1.16%	553
Total	100%	47,659

Languages spoken/written other than English:	Percent	Area Residents**
Chinese	0.00%	0
French	0.96%	458
German	0.58%	275
Japanese	0.00%	0
Spanish	8.27%	3,941
Other	0.38%	183
Total	10.19%	4,858

***Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results*

EXHIBIT C-4: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographics: Underemployed

Do you have work experience or specialized training that qualifies you for a better job than the one you have now, but can't find that type of employment locally?

	Percent	Area Residents**
Yes	8.83%	4,208
No	91.17%	43,451
Total Employed	100%	47,659

Age Category:

	Percent	Area Residents**
18-24	4.05%	171
25-34	16.22%	682
35-44	21.62%	910
45-54	41.89%	1,763
55-64	12.16%	512
65-74	4.05%	171
75+	0.00%	0
Total	100%	4,208

Marital Status:

	Percent	Area Residents**
Single/Divorced/Widowed	31.08%	1,308
Married/Partner	68.92%	2,900
Total	100%	4,208

Gender:

	Percent	Area Residents**
Female	49.30%	2,074
Male	50.70%	2,134
Total	100%	4,208

Race or ethnic background:

	Percent	Area Residents**
African-American	4.35%	183
Asian/Pacific Islander	0.00%	0
Hispanic/Latino	13.04%	549
Native-American	0.00%	0
White/Caucasian	82.61%	3,476
Other	0.00%	0
Total	100%	4,208

Highest grade level completed:

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-4: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographics: Underemployed

	Percent	Residents**
8th grade or lower	4.05%	171
Some high school	8.11%	341
High school graduate or equivalent	24.32%	1,024
Some technical or vocational school	0.00%	0
Some college, no degree	16.22%	682
Technical/Vocational certificate	4.05%	171
Associates degree	10.81%	455
Bachelors degree	25.68%	1,080
Postgraduate study, but no degree	0.00%	0
Graduate degree	4.05%	171
Professional degree	2.70%	114
Total	100%	4,208

Languages spoken/written other than English:

	Percent	Area Residents**
Chinese	0.00%	0
French	0.00%	0
German	1.33%	56
Japanese	0.00%	0
Spanish	17.33%	729
Other	0.00%	0
Total	18.67%	786

***Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results*

EXHIBIT C-5: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographic Profile: Currently Not Employed

	Percent	Area Residents**
Survey Respondents Not Currently Employed:	22.46%	21,348

*Data based on Bureau of Labor and Census statistics, 18-74 years of age.

Age Category:	Percent	Area Residents**
18-24	16.67%	3,558
25-34	20.00%	4,270
35-44	15.33%	3,273
45-54	17.33%	3,700
55-64	22.00%	4,697
65-74	8.00%	1,708
75+	0.67%	142
Total	100%	21,348

Marital Status:	Percent	Area Residents**
Single/Divorced/Widowed	53.33%	7,846
Married/Partner	46.67%	13,503
Total	100%	21,348

Gender:	Percent	Area Residents**
Female	45.89%	11,495
Male	54.11%	9,853
Total	100%	21,348

Race or ethnic background:	Percent	Area Residents**
African-American	11.11%	1,083
Asian	0.00%	87
Hispanic	0.00%	996
Native-American	0.00%	0
White	88.89%	19,183
Other	0.00%	0
Total	100%	21,348

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results

EXHIBIT C-5: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographic Profile: Currently Not Employed

Highest grade level completed:	Percent	Area Residents**
8th Grade	2.04%	206
Some High School	12.24%	950
High School/ GED	44.90%	7,763
Some Voc/Tech School	1.36%	124
Some college, no degree	23.81%	5,162
Voc/Tech Certificate	3.40%	908
Associates	8.16%	2,354
Bachelors	2.04%	2,808
Post Grad Study, no degree	0.00%	83
Grad Degree	1.36%	743
Professional Degree	0.68%	248
Total	100%	21,348

Languages spoken/written other than English:	Percent	Area Residents**
Chinese	0.00%	0
French	0.66%	205
German	1.32%	123
Japanese	0.00%	0
Spanish	7.28%	1,765
Other(s)	2.65%	82
Total	11.92%	2,176

***Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results*

EXHIBIT C-6: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographics: Currently Not Employed but Interested in Employment

	Percent	Area Residents**
Survey Respondents Not Currently Employed:	22.46%	21,348

**Data based on Bureau of Labor and Census statistics, 18-74 years of age.*

	Percent	Area Residents**
Would you like to be employed?		
Yes	77.78%	16,604
No	22.22%	4,744
Total	100%	21,348

	Percent	Area Residents**
Age Category:		
18-24	14.41%	2,392
25-34	22.03%	3,659
35-44	15.25%	2,533
45-54	16.10%	2,674
55-64	22.88%	3,799
65-74	8.47%	1,407
75+	0.85%	141
Total	100%	16,604

	Percent	Area Residents**
Marital Status:		
Single/Divorced/Widowed	53.39%	8,865
Married/Partner	46.61%	7,739
Total	100%	16,604

	Percent	Area Residents**
Gender:		
Female	45.22%	7,508
Male	54.78%	9,096
Total	100%	16,604

***Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results*

EXHIBIT C-6: SOUTHEAST IOWA WORKFORCE SURVEY SUMMARY

APRIL 2009

Demographics: Currently Not Employed but Interested in Employment

Race or ethnic background:	Percent	Area Residents**
African-American	12.50%	2,076
Asian/Pacific Islander	0.00%	0
Hispanic/Latino	0.00%	0
Native-American	0.00%	0
White/Caucasian	87.50%	14,529
Other	0.00%	0
Total	100%	16,604

Highest grade level completed:	Percent	Area Residents**
8th grade or lower	0.87%	144
Some high school	12.17%	2,021
High school graduate or equivalent	47.83%	7,941
Some technical or vocational school	0.87%	144
Some college, no degree	23.48%	3,898
Technical/Vocational certificate	1.74%	289
Associates degree	9.57%	1,588
Bachelors degree	1.74%	289
Postgraduate study, but no degree	0.00%	0
Graduate degree	0.87%	144
Professional degree	0.87%	144
Total	100%	16,604

Languages spoken/written other than English:	Percent	Area Residents**
Chinese	0.00%	0
French	0.84%	140
German	0.84%	140
Japanese	0.00%	0
Spanish	8.40%	1,395
Other	3.36%	558
Total	13.45%	2,233

**Extrapolated values calculations of this exhibit based on Bureau of Labor Statistics, U.S. Census, and survey results