

New Markets, Government Contracts, Export and Emerging Industries Workshop

Imports and exports, a solar-powered former football great, and lunch. What more could you want from a single event?

The Tri-State Development Summit invites area entrepreneurs and anyone else who is interested to, “New Markets, Government Contracts, Export and Emerging Industries,” Wednesday, August 18, at Southeastern Community College-Mount Pleasant.

Sure, the title is substantial, but so is the agenda. Speakers at this morning event will touch on financial assistance, export assistance, selling to the government and new markets. Former Iowa Hawkeye star and NFL receiver Tim Dwight will also be on hand to talk about his involvement in the solar energy industry through Integrated Power Corporation of Novato, Calif.

For those folks who don’t know about the Tri-State Development Summit, the organization formed in the aftermath of the 1993 flood to promote a regional approach to issues such as river management, transportation and economic development.

The “New Markets” entrepreneurial workshop is part of that embedding process. Cost for the 3 ½ hour workshop, including lunch, is \$15. To register, simply go to the web, <https://webs.extension.uiuc.edu/registration/?RegistrationID=4837>, or request registration forms and additional information via email, sschoon@illinois.edu.

Southeastern Community College-Mount Pleasant is located at 200 North Main Street in downtown Mount Pleasant. The facility is handicap accessible and city parking is available.

In keeping with its regional approach, the Tri-State Development Summit will also hold the workshop August 17 in Quincy, Ill. and August 19 in Hannibal, Mo.

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9:30 a.m. Registration

10:00 a.m. Welcome

10:05 a.m. Financial Assistance – Dennis Larkin, Cedar Rapids Branch Manager, U S Small Business Administration

10:30 a.m. Export Assistance – John A. Nevell, Regional Manager, International Trade Programs, U S Small Business Administration, U S Export Assistance Center, Chicago, IL

11:00 a.m. Selling to the Government – Rodney White, Government Contracting Specialist, Center for Industrial Research and Service (CIRAS), Bettendorf, IA 52722

11:30 a.m. New Markets – Alan Hecht, SBDC, Burlington, IA & Vickie Larson, Area Specialist, Business & Cooperative Programs, U S Department of Agriculture – Rural Development, with Tim Dwight, Business Development, Integrated Power Corporation, Novato, CA

12:00 a.m. Tri-State Development Summit overview, Dan Wiedemeier

12:10 a.m. Networking Lunch

1:00 a.m. Optional Q & A with speakers